

Message Text

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ACTION AF-08

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FM AMEMBASSY LAGOS

TO USDOC WASHDC

INFO SECSTATE WASHDC 4609

AMEMBASSY LONDON

UNCLAS LAGOS 04954

E.O. 11652: N/A

TAGS: BEXP, ENRG, NI

SUBJECT: FOREIGN BUYERS PROGRAM: INTERNATIONAL PETROLEUM
EXPOSITION

REF: LAGOS 4632 (NOTAL)

1. EMBASSY HAS BEEN INFORMED THAT MR. Y. PAIKO, SECRETARY,
NIGERIAN NATIONAL OIL CORPORATION (NNOC), WILL NOW BE UNABLE
TO ATTEND IPEC.

2. EMBASSY HAS RECEIVED LETTER FROM MR. F.D.O. ENWEFAH, DEPUTY
CHIEF ECONOMIC OFFICER, PETROLEUM DIVISION, FEDERAL MINISTRY OF
FINANCE, SAYING THAT HE WILL ATTEND IPEC. HE HAS MAILED
REGISTRATION FORM TO CHICAGO. ENWEFAH PLANS TO LEAVE LAGOS
ON MAY 15 AND ARRIVE TULSA ON MAY 16 VIA LONDON AND CHICAGO.
HE WILL RETURN VIA NEW YORK AND LONDON.

3. MINISTRY OF PETROLEUM AND ENERGY IS CURRENTLY RE-ASSESSING
PETROLEUM POLICIES, NNOC IS UNDERGOING RE-ORGANIZATION, AND
OFFICIALS ARE BUSY PREPARING FOR UPCOMING OPEC MEETING. ENWEFAH
THUS IS ONLY FMG OFFICIAL WHO WILL ATTEND IPEC. IT IS DOUBTFUL HE
WILL BE IN POSITION TO MAKE ANY COMMERCIAL BUYING DECISIONS.
HOWEVER, DEPARTMENT OFFICERS MAY WISH TO MEET HIM TO DISCUSS
FINANCIAL ASPECTS OF NIGERIA'S OIL REVENUES.

4. ONLY COMMERCIALY INTERESTED VISITOR SO FAR IS GABRIEL ELEONU
OF FHEMEX NIGERIA LIMITED. FIRM IS AFFILIATED WITH PEPPER
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INDUSTRIES OF CALIFORNIA AND SUPPLIES TANK CLEANING CHEMICALS

AND SERVICES TO OIL INDUSTRY. CHEMEX IS ALSO AGENT FOR AMANA
AIR CONDITIONERS AND AMERICAN BRANDS HOUSEHOLD PRODUCTS. ELEONU
WILL BE ATTENDING AMANA DISTRIBUTORS CONFERENCE IN IOWA PRIOR TO
IPEC.
EASUM

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NNN

Message Attributes

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